



EUPIC-EEN North China

Newsletter Issue 3

1. Business Offer:

A Chinese company looking for leather/textile/plastic bags importer and sales agent

Summary:

This Chinese company specializes in the manufacturing of synthetic leather, sponge fabric and plastic bags. These products can be widely used in the logistics packaging and normal business packaging. This company wants to export these products to Europe or find European partner as sales agent.

Company Profile:

This company can manufacture the textile/plastic bags by lower cost and higher quality, so the sales agent can get more margin. This company have exported the products around Asian countries so that they have rich overseas business experience with international customers and make sure the purchase order can be executed on time. Want to export the products to Europe or find European sales agent. The European buyers should have good credit record with Chinese sellers, should have reliable shipment service company for long term logistics cooperation. The European sales agent should have rich experience in this business sector and good reputation in this market.

Type and Sized: 20 staff, one million euro annually

Year Established: 2007

2. Business Offer:

A Chinese company provides serial products of supermarkets shopping cart.

Summary:

The shopping cart has three different series including 180L, 120L, and 100L. 180L's maximum load is 140kg. 120L's maximum load is 120kg. 100L's maximum load is 90kg. All metal compartments of the shopping cart were used plastic spraying which prevent the surface is not easy to get rusted. This will maintain a longer time of usage. On the other hand, four wheels are used anti-collision universal wheel that makes the cart much easier to use for the customer.

Product Profile:

All the plastic compartments are one-step injection molding with environmental friendly materials. With great tenacity and anti-abrasion ability, the company guarantees that during using, the cart will not easily been broken. There are places on the cart for advertisements, clients can print LOGO on it to increase publicity. The plastic basket of shopping cart is assembly together which is much

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durable than one-step injection molding. After long term using, the basket will not be bent or twisted. On each shopping cart has anti collision on each corner, which increase the stability of cart and prevent the cart from hard objects.

All metal compartments of the shopping cart were used plastic spraying which prevent the surface is not easy to get rusted. There is another shelf under the basket for heavier objects. four universals wheel that makes the cart much easier to use for the customer.

Type and Sized: 60 Year Established: 2003

3. Business Request:

An electric motor manufacturer is looking for motors & controllers, intelligent equipment.

Summary:

AC (Alternating Current) motors, DC (Direct Current) motors, BLDC (Brushless Direct Current Motor) motors, stepper motors, Servo motors, Gear boxes, motor drivers; E-scooters; 60% exported to EU and USA;

Looking for related Mergers and Acquisitions target:

- a) Motor, gearboxes, e-controllers target: in the field of Electric Vehicle, Intelligent Robots
- b) E-scooters and power wheel chairs: good design and marketing channel to cooperate in the method of Original Equipment Manufacture
- c) Intelligent industry equipment in the niche markets
- d) Others electrical and mechanical application

Company Profile:

The company is the national key high-tech enterprises. The employee quantity is nearly 900. Our main products are AC (Alternating Current), permanent magnet DC (Direct Current) brush less, stepper, servo motors and other micro motors and electric push rod actuator, parallel shaft, worm gear, planetary gear reducer, motor scooters and other professional drivers and controllers, as well as biological kitchen machine, the elderly means of transport vehicles, sweepers and other end products, the formation of more than 200 specifications, more than 5,000 models of products scale. Our products are widely used in the field of rail transportation, aerospace, industrial automation, help the aged and disabled, clean and green, kitchen appliances, home heating, entrance guard systems. Major customers in more than 40 countries throughout North America, Europe, Southeast Asia and other regions, the company has customers in more than 10 world leading enterprises.

Type and Sized: 900 Year Established: 1968

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